



No Steve – **JUST JOBS**

General Manager (m/f)

Our client is a **leading Licensed Producer of pharmaceutical (RX) products**, for healthcare practitioners who prescribe medical, and for their patients. They are committed to scientific research and actively **partnering with leading physicians, hospitals and universities** to advance the scientific understanding of the therapeutic value.

Your responsibilities:

- Grow the company to be the market leader in medical natural product for cancer and oncology
- Entrepreneurial mindset, excited to bridge pharmaceutical and start-up mentalities
- Meet financial targets P&L for the company
- Drive company growth and manage negotiations and improved relations with pharmaceutical wholesalers, potential partners, and regulators
- Responsible to work with different business development functions to establish strategies for future growth of the company
- Develop annual business plans and monitor through quarterly reviews
- Manage key customer relationships and actively develop new business opportunities
- Manage the day to day operations with the managers to ensure the operation is running efficiently
- Direct department activities including budget plans and other reports.
- Ensure production & distribution plans are executed on time and on budget
- Provide leadership of all operations and sales and marketing activities
- Strive for operational excellence without compromising quality of the work to ensure best practices are in place
- Ensure that company develops a positive image, and is known for high-quality products in Germany
- Strong leader willing to build up a company in a new pharmaceutical sector
- Foster a team and healthy work environment
- Work on the management and development of employees
- Perform other related duties and responsibilities as directed by the headquarters in Canada and the US

Your qualification:

- 15 years of work experience
- 10 years in the pharma sector in a leading role
- Experience with Rx products is a must have
- Previous GM experience would be an advantage
- A hands-on and can-do leadership style, and a willingness and ability to “do the work” as well as manage others
- A background operating in an entrepreneurial environment including involvement in key decision-making and strategic direction
- Advanced education degree
- Fluent in German and English

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network

IHRE ANSPRECHPARTNERIN



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Our offer:

- An innovative and international Team
- Participation in a new class of drugs with new products
- An above-average salary package, with top earning potential and corresponding success
- First-class development opportunities in an internationally renowned group
- They report on the managing director and the global sales manager

Interested?

We are looking forward to receiving your application, incl. starting date and your salary expectations per E-mail at: Jobs@fretwork.com

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